



The value we bring...

Public pressure is growing to take action on climate change, and the public sector is expected to take a lead. Mobilising the necessary resources can be difficult. The Salix funding model is designed to overcome this problem. But lack of finance is often only one of the barriers preventing action.

Our clients already discovered that Salix funding can also help you.

Enhance reputation and compliance:

- The Salix conditional grant allows your senior executive to state that real actions are being taken
- It can help assist with compliance and targets, for example: Carbon Reduction Commitment, Comprehensive Area Assessment , display certificates and local area agreements
- The Fund and the projects it enables are a tangible demonstration of green credentials and not just greenwash
- Savings demonstrate good asset/business management

Provide focus:

- It introduces a discipline around energy management and establishes formal links between energy, sustainability, maintenance and finance teams
- It allows energy management to become a strategic issue for the Board
- Our funding allows consolidation of a number of projects that would fail individually in competition with “core” spending.
- It requires a review of whether enough energy management resource is in place
- It is supported by a compliancy tool which aids good project identification

Provide or release funding:

- External funding significantly increases the likelihood of agreement to project commitment
- The ring fenced fund safeguards budgets from annularity problems
- Energy savings are seen to free up resources for core services
- Energy savings help offset price rises when they kick in
- Salix funding protects marginal energy efficiency budgets that are usually the first to be cut when capital budgets are under pressure