

Perins School used a £16,200, 100% interest free, capital finance loan for an energy efficient lighting project to reduce energy usage and save on annual energy costs. This is how they did it with Salix.

## Project overview

Perins School used a capital finance 100% interest free, £16,200 loan to replace their existing lighting. The new lighting upgrade offered students and staff a much brighter and whiter light environment, conducive to learning and working.



### Salix will help you:

Learn how you can benefit from Salix energy efficiency knowledge

Use our range of case studies to help you write a strong business case

Find out about how to significantly reduce annual energy costs

Start to use our straightforward loan application process

### The strong Salix business case

Perins School takes seriously reducing its carbon footprint and involving staff and students in learning about sustainability. The school were keen to develop energy efficient initiatives within their school and were looking for ways to fund new energy efficient and sustainable programmes.

The Salix online compliance tool showed annual energy cost savings of £3,370 and a project payback of 4.8 years.

### Six Salix indicators

Total loan value  
**£16,200**

Annual £ savings  
**£3,370**

Annual savings tonnes of CO<sub>2</sub>  
**17**

Lifetime £ savings  
**£67,395**

Lifetime savings tonnes of CO<sub>2</sub>  
**334**

Project payback  
**4.8 years**

# Working with Salix

## Why Salix?

A Salix 100% interest free energy efficiency loan offered the Perins School a commercially sound way of borrowing £16,200 to help them fund a new lighting upgrade project.

The six Salix indicators helped Perins School present a strong business case, highlighting immediate and long-term financial and carbon savings.

The online Salix application process set Perins School on track to start to reduce energy costs and achieve long-term carbon emissions savings.

## The Salix solution

The Salix solution delivered energy efficient lighting that provided much brighter and whiter lighting and a better learning and working environment for students and staff. The upgrade was carried out over the school holiday periods by local businesses.

Perins School calculated that the cost savings made as a result of the work allowed the school to benefit from half a FTE increase in teaching staff.

## How Salix worked

The Salix SEELS loan worked well for Perins School, allowing them to implement a new lighting solution with significant annual energy cost savings to the bottom line at a financially challenging time.

Access Salix energy efficiency technical knowledge for your organisation by logging onto:  
[www.salixfinance.co.uk/client-area](http://www.salixfinance.co.uk/client-area)

Available as a downloadable PDF at [www.salixfinance.co.uk/case-studies](http://www.salixfinance.co.uk/case-studies)

“The Salix team have been very quick. None of the usual waiting around. Our dealings with Salix have been very easy and pleasurable. Our school is benefitting from savings from energy efficiency”

**Helen Armour, Marketing and Development Manager, Perins School**

