

Scottish Solar Energy Efficiency Loan Scheme Webinar

Supporting Solar PV adoption in
Scotland's public sector



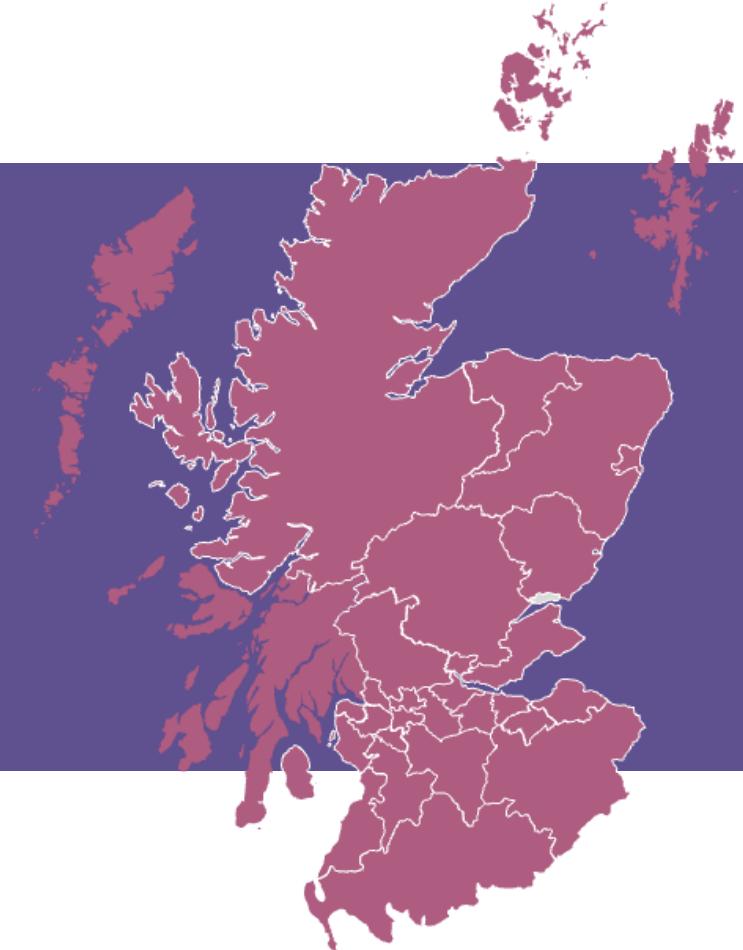
Scottish Government
Riaghaltas na h-Alba



salix

Agenda

- Introduction & Key Messages
- About the Scheme
- Eligibility & Timelines
- Application Process
- Key Documents



Meet the team

- **Daniel Lenton** – Programme Manager
- **Meabh Poultney** – Programme Coordinator
- **Brandon Dillon** – Programme Coordinator
- **Vicky Fisher** – Client Support Officer
- **Sebastian Lunt** – Senior Energy & Carbon Programme Manager

What is the Scottish Solar Energy Efficiency Loan Scheme?

- Delivered under Scotland's Energy Efficiency Loan Scheme framework.
- Interest-free loans for Solar PV projects in Scotland's public sector.
- £2m from Great British Energy.

Eligibility

Cost Requirement

- Minimum application value: £5,000.
- Minimum single measure: £500.
- 100% of eligible costs.



Carbon Cost Threshold

- Carbon cost: £305 or less per tonne CO₂e saved.



Payback & Loan Terms

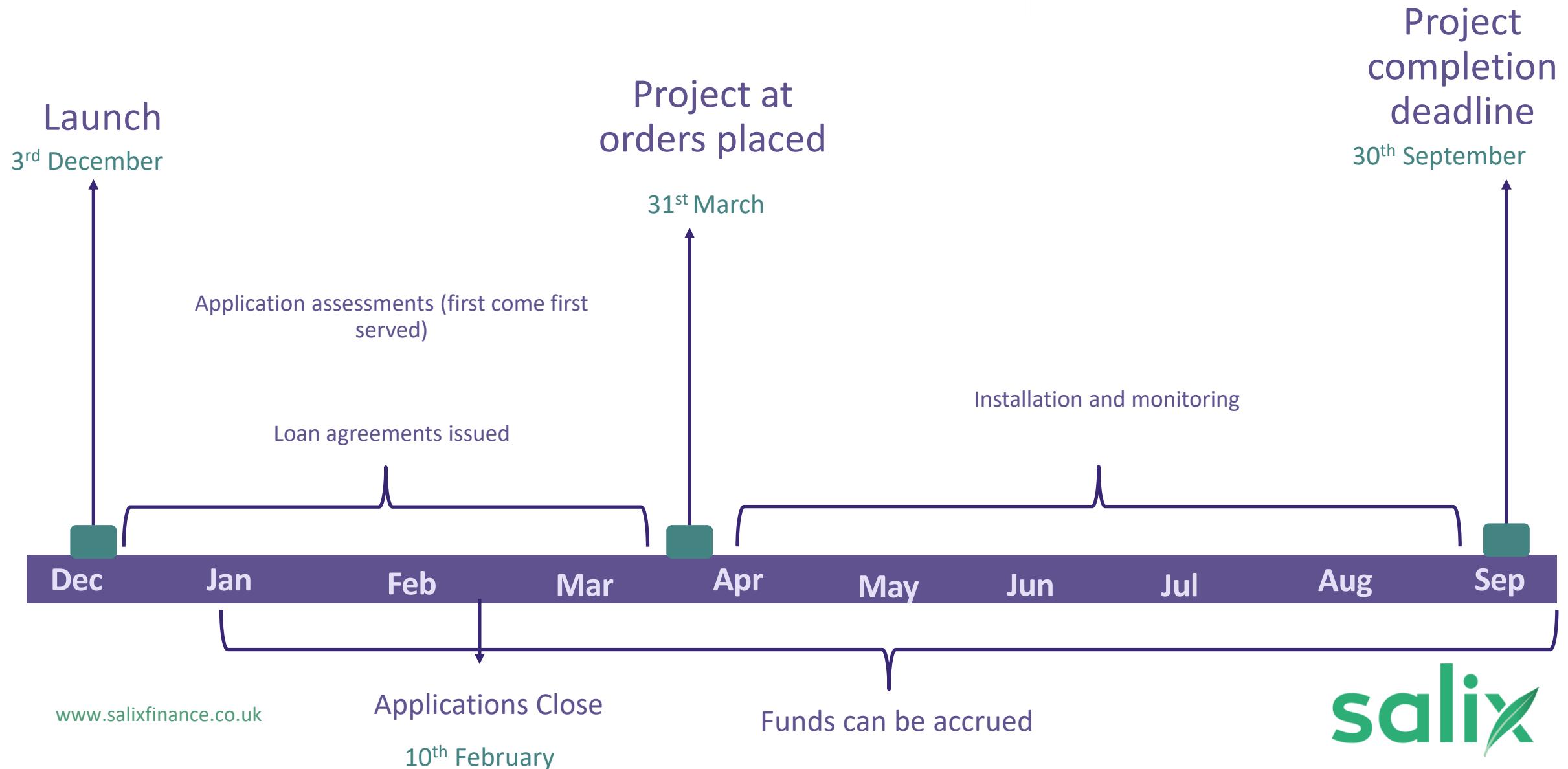
- ≤12 years.
- Loan repayment every 6 months via Direct Debit.



Timelines

- Orders placed by March 2026.
- Completion by September 2026.

Timeline 25/26



Eligible technologies

- Solar PV only.
- Battery storage can be included only as part of a Solar PV installation (*standalone battery storage is not eligible*).
- Add the costs of the battery onto the PV costs in your application.



Eligible costs

- The loan can fund 100% of eligible costs:
 - Enabling and ancillary works.
 - Purchase of equipment & materials.
 - Installation, construction, and commissioning.
 - Project management.
- *Costs can be accrued across FY 25-26 and 26-27.*
- *Costs incurred before the Loan agreement is signed are NOT eligible.*

Additionality Criteria

Your project must **NOT**:

- Be required by building regulations or planning conditions.
- Already have full funding from another source.
- Be implemented for commercial gain beyond energy savings.

Application Documents

- Download Forms:
 - [Project Compliance Tool \(CT\) & Business Case \(BC\)](#)
 - [Guidance Notes](#)
 - [Support Document](#)
- Gather supporting evidence
- Email all documents to scotland@salixfinance.co.uk

Application form

Salix Finance: Compliance Tool V37.4
© Salix Finance 2025

| Organisation: | SEELS Scotland | Compliance Category: | Payback <12 years | | | | | | | | | | | | | |
|---|-------------------------------|--------------------------|---------------------|--------------------|----------------------|--------------|------------------------|-------------------------------|--------------------------------|-----------------------|---------------|---------------|-----------------------------|---------------------|----------|------------------|
| Programme: | SEELS Scotland | Payback: | 12 years | | | | | | | | | | | | | |
| District Heating Renewable Carbon Sector Agreements | | Remaining Years (Yrs) | Project Description | Payback Check | | | | | | | | | | | | |
| Description of Work | Project Completion Date | Energy Type | Current Status | Percent of Work | Percent of Change | Project Type | Technology - Work Type | Annual Utility Pre-Project | Annual Utility Post-Project | Annual kWh Savings | % kWh savings | Project Value | Annual Financial Savings | Payback in Years | ECOde LT | Payback Check |
| 1 | | | | | | | | | | | | | | | | |
| 2 | | | | | | | | | | | | | | | | |
| 3 | | | | | | | | | | | | | | | | |
| 4 | | | | | | | | | | | | | | | | |
| 5 | | | | | | | | | | | | | | | | |
| 6 | | | | | | | | | | | | | | | | |
| 7 | | | | | | | | | | | | | | | | |
| 8 | | | | | | | | | | | | | | | | |
| 9 | | | | | | | | | | | | | | | | |
| 10 | | | | | | | | | | | | | | | | |
| 11 | | | | | | | | | | | | | | | | |
| 12 | | | | | | | | | | | | | | | | |
| 13 | | | | | | | | | | | | | | | | |
| 14 | | | | | | | | | | | | | | | | |
| 15 | | | | | | | | | | | | | | | | |
| 16 | | | | | | | | | | | | | | | | |
| 17 | | | | | | | | | | | | | | | | |
| 18 | | | | | | | | | | | | | | | | |
| 19 | | | | | | | | | | | | | | | | |
| 20 | | | | | | | | | | | | | | | | |
| 21 | | | | | | | | | | | | | | | | |
| 22 | | | | | | | | | | | | | | | | |
| 23 | | | | | | | | | | | | | | | | |
| 24 | | | | | | | | | | | | | | | | |
| 25 | | | | | | | | | | | | | | | | |
| 26 | | | | | | | | | | | | | | | | |
| 27 | | | | | | | | | | | | | | | | |
| 28 | | | | | | | | | | | | | | | | |
| 29 | | | | | | | | | | | | | | | | |
| 30 | | | | | | | | | | | | | | | | |
| 31 | | | | | | | | | | | | | | | | |

This is Step 1 of the 3 step application process. Please complete the above Project Compliance Tool for all projects you are asking Salix funding for.
If you have more than 10 projects you wish to apply for, please contact: info@salixfinance.co.uk
Once you have completed Step 1, Step 2 involves supporting your application with the following information where applicable:
For individual projects over £100k and all SEELS Wales applications, a completed Salix Business case (in the next tab).
For individual projects under £100k, a completed SEELS Wales application (in the next tab).
The final step of the application process is to upload the compliance tool and supporting information to SEELS (if only) or submit these to Salix (SEELS).

Eligible Technologies Project Compliance Tool Business Case

Workbook Statistics

Compliance Tool

www.salixfinance.co.uk

Salix Business Case Template

Only complete if your project is over £100,000 and/or a SEELS Wales application.

Programme details

Project Title:

Organisation name:

Submission date:

Main Contact for Project

Name
Job title
Address line 1
Address line 2
City
Post code
Telephone
Email

Project Cost Breakdown

Main equipment capital costs (£)
Installation costs (£)
Project management costs (£)
Contingency costs (£)
Other project costs (£)
Total projects costs £0.00

1. Cost Breakdown

Project cost breakdown - Provide commentary on the project cost breakdown.

- How have project costs been estimated?
- Do the project costs account for operation/maintenance costs?

Terms and Conditions Guidance Notes Eligible Technologies Project Compliant

Business Case



Supporting documents

For all projects:

- Project governance
- Energy & Carbon monitoring plan
- Performance management plan
- Smart export guarantee (if applicable)
- Energy savings calculations
- Cost evidence
- Data sheets
- Cost breakdown
- Project programme

Performance Management plan

- How the system will be managed over its lifetime.
- Detail how the stations annual generation output will be recorded.
- Refer to the guidance notes (Appendix A) for further detail on what to include.



For more information on Public Bodies Climate Change Duties Report [click here.](#)

Assessment & Approval

Initial eligibility check →
Technical Review

Mandatory: Respond to
clarifications within **3
working days**

Target: 20 working
days for decision

Setting up the loan

- Commitment to fund letter
- Drawdown schedule
- Loan agreement
 - *Once your loan agreement is signed, you must complete **Salix's online bank verification** process to confirm the account details for loan payments.*
- Direct Debit Mandate



*Sign & Return
within 10
working days*

Payment profile

- **Payment options:**
 - **One full payment** at project completion, OR
 - **Interim payments** during delivery phase with final payment on completion.
- Interim payments must align with your supplier payment schedule.
- **Evidence required:** invoices and breakdowns for the requested amount.
- Submit all evidence to your Salix relationship **manager 30 days before** any interim/stage payment request.

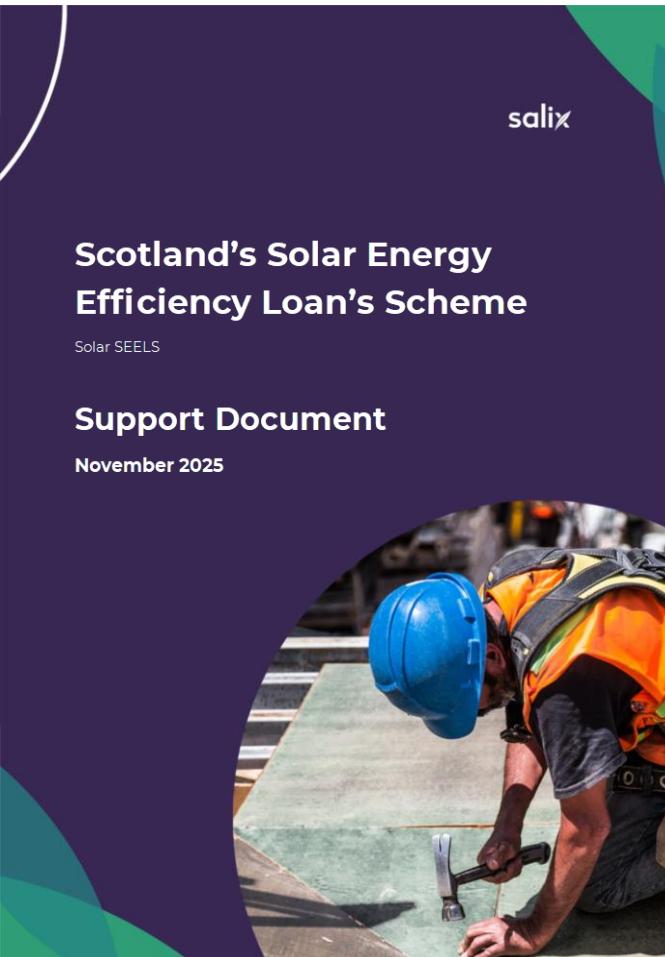
Monitoring requirements

- Nominate main contact & authorising official.
- Respond to queries within *3 working days*.
- Submit Quarterly Monitoring Reports (QMR) by:
 - **5th March 2026.**
 - **5th June 2026.**
 - **4th September 2026.**

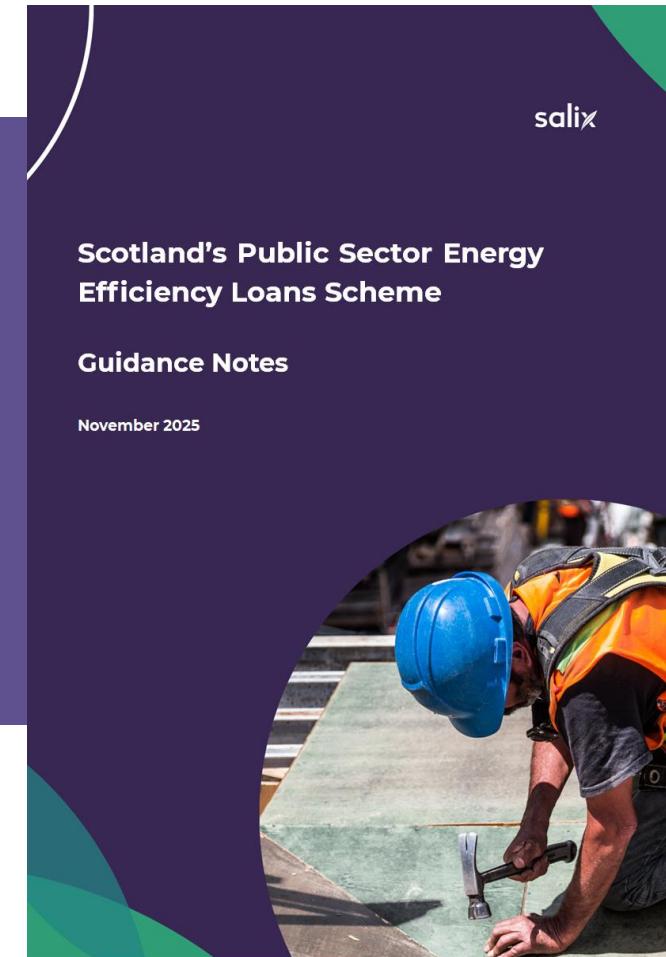
Summary

- Only Solar PV & battery storage technologies are eligible for the scheme.
- Can cover costs incurred across FY 25-26 and FY 26-27.
- We are currently open for applications
- Orders placed by 31st March with completion by 30th September 2026..

Supporting documents



www.salixfinance.co.uk



salix

Thanks for listening

Scotland@salixfinance.co.uk

www.salixfinance.co.uk

